

Business Profile

Company Registration and association registration numbers:

CK No. 1996/035624/23

VAT No. 4120164043

INCOME TAX: 9007246201

PAYE Reg.: 7100746074

UIF Reg.: U100746074

SDL: L100746074

CIDB Reg.: 121045

CIDB Grade: 5GB PE and 4SO PE

CSD Registered supplier no.: MAAA1169047

PRASA Vendor reg. no.: 112060

TRANSNET Vendor No.: 96211

NHBRC Reg. No.: 15771

MASTER BUILDER'S MEMBERSHIP NO.: 32763

INSTITUTE OF PLUMBING SOUTH AFRICA MEMBERSHIP NO.: 2068

Website: www.westfieldcontractors.co.za



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B. Legal Documents

- Tax Clearance Certificate
- CK Registration Document
- BEE SMME Certificate
- CIDB Grading certificate

1. Vision

- Our focus is to deliver a high quality, value added service to our clients in the construction industry.

2. Mission

Our mission is to satisfy clients through:

- Ensuring clients are provided the best quality service at the right price.
- Aligning all of our standards of work to industry best practices.
- Developing an organization that will have the capacity to become experts in the construction industry.
- Ensuring that we have best knowledge of the business.

3. Business Infrastructure Network

Westfield General Contractors has started business 19 years ago; we have managed to rapidly develop a high-profile portfolio of contracts that indicates our capacity to deliver on significant work.

The Directors have managed to acquire significant experience in the industry; with having self - managed many successful projects in the Public sector. We have a high level of Project Management capability and capacity. The Business Infrastructure is specially designed on a Project Management Network with key associates as part of this network.

4. Our Service Delivery Winner

We have realized that the Construction Industry have developed several companies who can deliver a high quality of construction and design products. We have focused on providing the following additional services to ensure a total programme management solution.

- Client Project Management
- Client Relationship and Problem Management
- Integration of Technical Management between our Operations Background and our on-site building/fitting capability.
- Client final satisfaction
- Financial and Contract Administration.

Each one of our team members possess the specific skills that make up our quality team.

5. Our Core Services

Our core services are in the areas of construction and specialized works:

- New buildings
- Refurbishment projects
- Civil construction

6. BEE

Being a BEE SMME organization itself, Westfield General Contractors is committed to supporting our fellow BEE SMME organizations. We have committed to providing mentorship and guidance on a regular basis through our Business Advisory support.

7. Staff Compliment

Senior Staff

A. Nelson Singh

- Director
- 30 Years of experience in the building industry
- Qualified Plumber

B. M. Balwan

- Senior quantity surveyor with 26 years' experience
- Building and civil projects, contract law, project management
- Diploma in Quantity Surveying

B. N. Govender

- General Foreman/Qualified Building Construction Artisan
- 43 Years of experience in Building Industry
- Expert at building layouts and total Construction management

C. R. Brahim

- Construction supervisor with 35 years' experience
- Artisan carpenter
- Responsible for all finishing work and renovation projects

D. Nimal Singh

- Safety Manager
- 8 years of experience in the construction industry
- Experience in Health & Safety and Operations Management
- Diploma in Safety Management
- Hons in Business Management

8. Physical Owned Resources

A. Factory

- 600m² of factory space, this is used for a combination of activities that Westfield General Contractors are involved in at Toucan Park, Briardene.
- We have a large storage room for all our site materials
- We have our own joinery factory operating from these premises

B. Offices

- We own 90m² of office space at Toucan Park which is used as a base from where business activities are conducted.
- Our office equipment is valued at approximately R250 000.

C. Transport

Quantity	Vehicle	Year Model
2	Nissan NP200 Bakkies	2016
4	Nissan NP300 Bakkies	2014-2017
1	Isuzu Dmax Bakkie	2019
2	Toyota Hilux Bakkies	2024
1	Isuzu NQF 500 – 5 Ton Truck	2018

D. Equipment

- Scaffolding and scaffold Boards, 185t
- Aluminium ladders
- General building equipment valued at approximately R 950 000.00
- When equipment may not be adequate on certain projects, equipment is hired to ensure that there are no delays on work programmes.

E. Power Tools

- Skill saws, panel saws, etc.
- Drills (Percussion, impact, coring)
- Compressors, Angle Grinders, Cut-off saws, Jig saws, Pneumatic tools
- Compressors
- Generators

9. Project History

Project	Client	Consultant	Value
Construction of MEC offices in Durban	Public Works	S. Kunene – Public Works	R2 144 226
Mgimbe Hall – Kwadukuza	Kwadukuza Municipality	MAP Africa	R1 869 020
New Telecoms Office Durban Station	PRASA	VHB Associates	R2 894 785
Upgrade – Kamuli Museum	eThekweni Municipality	TGC Engineers	R1 264 320
Boundary Walls – Port Shepstone Lighthouse	Transnet	VHB Associates	R1 608 050
New Dwelling – 1 Stem Close – Izinga Ridge	Dr A Poonipersad	Europrop Designs	R5 300 000
New Dwelling – Laburnum Way – Simbithi Eco Estate	Mrs V Singh	PGA Architects	R8 839 500
Maritime School of Excellence – Old Durban Airport	Transnet	Transnet	R3 840 000
Commercial & Retail Units – Durban Station	PRASA	Blue Quartz Consulting	R3 300 000
New Dwelling – Aloe Close – Simbithi Eco Estate	Mr C Damant	Viloshin Govender Architects	R6 000 000
New Dwelling – ERF 543 – Zimbali Lakes	Mr C Naidoo	Bloc Architects	R14 000 000
New Dwelling – Beachwood Close – Simbithi Eco Estate	Mr L Pillay	Viloshin Govender Architects	R5 500 000
Commercial Office Block – Devon Terrace – Westville	Astral Group	Astral Group	R4 733 000

10. Nature of Contracts

Westfield General Contractors engage in a combination of different types of contracts. Most contracts involve a combination of construction, electrical and reconfiguring of environments by:

- Constructing new buildings and homes;
- Renovations to existing buildings;
- Some of the work is outsourced to experts in that field and those processes to ensure that a total solution is achieved.
- Civil works including roadworks, drainage, culverts, and gabions

11. Community Service

- Westfield prides itself in assisting our local community with both financial and physical aid.
- We have given assistance to various schools and crèches

12. Mentorship Programmes

As part of our commitment towards ensuring the progression of previously disadvantaged persons, we at Westfield run mentorship programmes for people from disadvantaged backgrounds.

We have run programmes where students who needed in-service training were employed, trained and paid, for the duration of their training on various projects.

Our most recent programme involved three black female students from the Construction management/Quantity surveying Department at DUT, who served their in-service training with us.

13. S.W.O.T.

1. Strengths

- We have been in business for the past 20 years.
- We have never been in a state of bankruptcy at any time.
- We are a medium size company and only take on work we can cope with.
- There is a large pool of subcontractors available in the industry, thereby allowing us to employ only when they are required, thereby saving us money.
- We are an efficient company and usually deliver a project on time which has helped to create an excellent reputation in the industry.

2. Weaknesses

- Our weakness really depends on what type of project we are busy with, e.g. wet or inclement weather which affect the exterior of the building leaving the interior unaffected. This is not really a crucial matter as we always allow for consequential delays in any project.

3. Opportunities

- We specialize in both the private and public sectors.
- We are registered on both public and private databases which allow only registered companies to tender for available work.
- With trends changing at any given time, we are solely given the opportunity on additions to contracts by the client. This increases the scope of work and capital on the contract.

4. Threats

- Construction is now considered a lucrative career, thus creating competition in the industry.
- Global recession has belt-tightened budgets and expenditure.
- Aspects of the project can be phased out at the client's discretion, thus reducing the scope of work and capital of the project. Something like this is unavoidable.

14. Contact Details

Physical Address: 33 Stanhope Place – Unit 7A – Toucan Park
Briardene – Durban – 4051

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Somerset Park
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4021

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